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WiFi and Mobility Solutions for Schools

There is more and more pressure for schools and other educational bodies to embrace mobility solutions – namely WiFi and R/F solutions – but there is always the perennial juggling of budgets, which can lead to one of several outcomes.

Outcome 1

Do nothing now and wait.

outcome 2

Look at the cheapest day 1 alternative, and invest in it.

Outcome 3

Look for a solution that will be cheapest over 3 years, and invest in it.

Outcome 4

Blow the budget and go for the best on the market!

The logo for ARUBA networks, featuring the word "ARUBA" in a bold, orange, sans-serif font with a registered trademark symbol. Below it, the word "networks" is written in a smaller, grey, sans-serif font.

ARUBA
networks



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Outcome 1

will leave you with the same headache next year, and eventually something has to happen, or you lose your competitive edge – let's not take that path!

Outcome 2

answers the current situation. however, as time goes by and the system inevitably expands, it starts to get harder and harder to control, dragging down resource which is needed elsewhere – thus throwing budgets for year 2 & 3 out of kilter, more money needs to be spent on the mobility solution just to keep it working at all! Whew, wish you had looked at controllability and ongoing costs!

Outcome 3

takes a long term approach, and is best explored with a company that is expert in the field of implementing mobility solutions. At this level one starts to look at expansion, both in numbers of users and areas covered, and looks at systems that cater for that growth, and also systems that can manage themselves effectively – thus saving ICT staff time for other projects. This ends up having the lowest cost of ownership, freeing up year 2 & 3 budgets for other projects.

How about Outcome 4?

Talk to REACT Technologies and you will find that you can get the best on the market, and still fall into outcome 3 – achieving the lowest cost of ownership over 3 – 5 years. We are the largest supplier of Aruba Network WiFi systems in the UK, and have installed many schools and other educational establishments over the years – we have the experience!

Incidentally, quite a few schools have come to us after Outcome 2!

If you want to offer a solution that works, ask us – we put the Wi-Fi in to Terminal 5, and are working with several local sites to provide enterprise level solutions to their customer's needs.

We at REACT believe in doing it right first time, keeping the hassle factor down from day one.

